



ROCK SOLID
PROJECT
SOLUTIONS



ROCK SOLID PROJECT SOLUTIONS

is a specialized team of certified project professionals with over 60 years combined design and construction experience.

RSPS team manages project controls and specialized risk across all sectors of construction for both owners and contractors. Their proactive and collaborative approach has successfully supported completion of over \$8B in new public and private projects, managing as a team over 500 projects across transportation, specialty, mixed use, education, residential, federal and industrial industries.

Rock Solid Solutions is founded on multiple 15+ year client relationships across the nation, with a deep commitment to providing clients with the most qualified professionals to help solve the problem of specialized project controls needs.

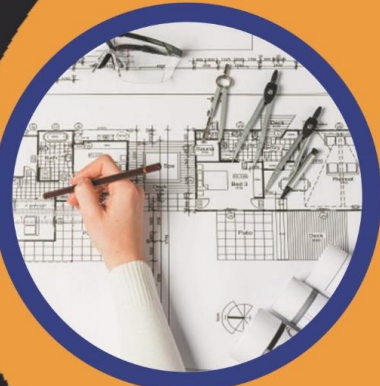
RSPS is currently supporting projects from Florida to California, dedicated to providing its clients the best project solution!

Rock Solid Project Solutions offers services to support both public and private sector projects, for owners, contractors and sub-contractors alike. Our construction experience in the engineering, scheduling, cost, estimating fields, for both home office and field operations makes Rock Solid the most qualified solution for your project. RSPS specializes in the management of projects, focused on constructability risk, which includes sequencing of pre-construction and construction activities, proactive schedule management, performance of cost and progress, and conformance to the contract Plans.



Why We Exceed Client's Expectations

The Rock Solid team is deeply experienced with executing to various contract delivery methods; developing conceptual schedules for prospective and new projects; supporting pre-construction and planning efforts for clients years prior to construction start; independent cost estimates; design consulting and constructability review; and coordinating with all team players during construction phase. Further, schedule validation during stages of design, including schedule changes associated with cost trends is critical to identifying and managing early risk. Team routinely create what-if type analysis to evaluate different procurement strategies, including alternative contracting methods. RSPS also maintain master schedule data for large CIP programs that integrates all project schedules; and can identify linkages, gaps, float, logic relationship, dependencies between tasks and projects which allow RSPS to report to the highest level of owner. For these qualifications, our clients return, project after project, year after year, because RSPS always delivers.



OUR MISSION

Safety

At RSPS safety is the most important of our core values. It is our first priority during every work day.

COMMUNITY

RSPS has always believed involvement in and support of the community are at the heart of our company.

SUSTAINABILITY

RSPS commitment to green building and sustainability is established.



WHY CHOOSE US?

We Are Creative

As a leader in our industry, the project controls processes and procedures we employ allow Rock Solid to successfully manage project risk through a proactive approach. project, year after year, because RSPS always delivers.

We Are Always Improving

At RSPS, each team member is committed to professional education and industry certification which translates directly into project success. Cross training and is a must at RSPS, which enables each team member to be most valuable in their project role.

Quality Commitment

Rock Solid quality and commitment our clients continually yields repeat satisfaction. Qualified team based on; heavy consulting experience for owners and contractors; multi-industry experience on over \$7B in projects; developed and managed over 400 contractor schedules; provide owners schedule risk advisory services for \$3B in capital projects; specification writing and training specific to scheduling and delay industry standards for multiple public entities.

Honest & Dependable

RSPS expert teams are selected specifically for each client, and are highly trained, using ingenuity to solve problems creatively.

OUR SERVICES

Advisory Services

RSPS has provided owner and contractor advisory services for both public and private markets for over 15 years. RSPS has performed contract specification development, implementation, and training. Further, RSPS has deep experience in training and workshops for risk and delay management. Routinely RSPS is engaged for expert advice as well as input to processes and best practice by their clients. This aids in ability to create information and work flow processes, minimize risk exposure, enhance project team relationships including design consultants, owners, contractors and sub-contractors. RSPS moderates many planning sessions including banks, developers, owners and contractors encouraging communication, early coordination and a pro activity management approach.

Audit

Project performance is crucial to success, as such RSPS is keenly focused on cost and schedule performance as relates to overall project execution. Routinely, RSPS will perform audits to determine conformance with contract language; specifically with respect to resource performance as they relate to cost, schedule and progress. RSPS also reviews original versus current estimate and how they track to overall physical project performance.

Delay Services

RSPS provides a multitude of claims avoidance, dispute resolution and claims management services to clients across nation. Our success in recognizing, documenting, preparing, presenting and negotiating construction delays has helped many public owners avoid, mitigate and defend claims for years.

Cost Control

Founded in heavy industrial experience, RSPS cost control approach is strongly focused on accurate reporting and forecasting of all direct and indirect costs for your project. Timely budget management, including processing of change orders, actuals, and early identification of potential trends and deviations make RSPS cost management services one of the most reliably in business. Accurate reporting of field and design labor, material procurement, equipment costs, subcontractor costs on routine basis allow for management team to quickly assess on budget conditions.

Training

RSPS provides training seminars ranging from schedule development to the implementation of best practices to clients around the world. Each instructor has over 20 years construction experience which translates into enhanced applicable learning of best practices. Our training encourages constant analysis through short interval filters and baseline evaluation to track job performance. Our methodology of a structured approach and steady paced instruction guides students from the beginner levels to the more advanced levels of schedule development and maintenance.

We offer courses covering scheduling fundamentals related to project setup and configuration of details and Work Breakdown Structure, resources, and cost accounts. Advanced lessons cover importing/exporting data, manipulation of data through global changes and filters, advanced costing techniques and resource loading, creation and customization of layouts, earned value analyses, and schedule forensics.





Estimating

RSPS develops independent cost estimates and capital cost estimates on projects ranging from the thousands to the millions. We collect vendor quotes, local material costs and regional productivity rates, current building trades labor costs, as well as utilize RS Means, On Screen Take Off and historical estimating records. Many as sold project estimates are used to develop cost code specific cost control budget detail for project execution, as well as resource loading.

Progress Reporting

Entire RSPS team come from construction backgrounds, making RSPS one of best in business for on -site physical progress audits, as well as pay app verificationservices. Customized reporting typically includes maximum detail that rolls up to summary level for easy communication to all project players including investors, owners, and contractors. Project specifications and conformed construction drawings are reviewed in accordance with all site inspections. RSPS can perform reviews of progress payment requests on commercial, industrial, residential and specialty projects.

Planning and Scheduling

RSPS team is industry leader for effective planning and scheduling management. Team leads are certified as Planning and Scheduling Professionals (PSP) by AACE International. Each member comes from contracting background, each with experience working for both owners and contractors. This makes the RSPS team ideal to help successfully manage a project as they have field credibility, as well an understanding for overall project design and contract performance requirements.

RSPS is prepared to take a leadership role, responsible for any and all issues that relate to scheduling. Our effectiveness and development of our many years of combined unique experience, translates our ability to produce through efficient management and coordination of all scheduling activities. Some of tasks can include; review of critical path, identifying potential risk areas, providing a monthly schedule narrative identifying change notices, change orders, problem areas, progress, execution changes, cumulative progress curves and accrued costs.

Document Control

RSPS team able to fulfill document control needs, in order to help manage owner meetings, submittal processes, RFI and change order log management, as well as full reporting to meet the projects' needs. Further, RSPS can provide computerized document control software to record and manage the flow of paperwork throughout the project, typically used by support staff in logging incoming and outgoing documents. RSPS can provide access to owner and key parties, as well as training, to provide an open line of traceable communication between parties and to always keep the owner and project team informed.

President

Raquel Floyd

Raquel Shohet Floyd – President – has nearly 30 years of construction industry experience in the engineering, cost, scheduling, estimating, and field disciplines. Ms. Floyd has provided professional services across all industries including; public works, transportation, specialty, retail, hotel/casino, high rise, water/wastewater, heavy industrial power and petrochemical projects. Ms. Shohet Floyd, complimented by her specialty team, have extensive scheduling, cost control and estimating experience for large contractors on all project types, including large complex projects. They excel in executive level status reporting as it relates to trending and forecasting. Ms. Floyd has extensive experience instituting 'best practices' for her public works clients in implementing CPM scheduling; proactive claims mitigation and analysis, document control and process training. She directly manages baseline schedule roll-out and progress management for high profile and at-risk projects for both contractors and owners. She conducts presentations, and possesses excellent verbal and written communication skills. She participates in professional organizations, provides mentorships and teaches Primavera scheduling subject matter at local university



Awards-Recognitions

- Project Management College of Scheduling(PMCOS)
- American Society of Civil Engineers (ASCE)
- Association for the Advancement of Cost Engineering International (AACE)
- American Public Works Association (APWA)
- Construction Management Association of America (CMAA)
- Association of General Contractors (AGC)
- Women in Transportation (WTS)
- Oracle Primavera Special Interest Group (OPSIG)



Advancing Women in Transportation



Oracle Primavera Special Interest Group



OUR APPROACH

How will you meet the anticipated scheduling needs for these projects?

The scheduling processes and procedures employed internally by Rock Solid Project Solutions (RSPS) are unique in the industry and allow RSPS to successfully manage project risk through a proactive approach to the project schedule.

First, RSPS has developed an internal training and mentoring program for schedulers, focusing on standardizing the scheduling processes, from building the detailed baseline schedule with templates in, to progress monitoring and delay management through successful integration and communication with the project team. RSPS's training and AACEi certifications ensure quality in schedule development, tracking, executive reporting and issue management.

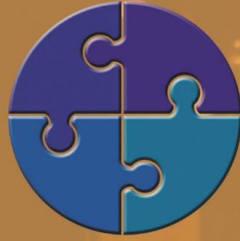
Through training on the effective use of the Critical Path method of scheduling, RSPS is able to monitor multiple project activities simultaneously while ensuring that those activities that drive the completion of the project receive the focus and attention necessary to help ensure that the project can be completed on time and on budget. RSPS's unique reporting provides a full accounting of every day on the Critical Path as the project proceeds. The use of the Critical Path method of scheduling is a fundamental tool that allows RSPS's scheduling experts to provide the project team with the information to make the decisions necessary to ensure that the project is a success.

Next, RSPS employs the industry standard in construction scheduling software, Primavera Project Manager (P6), and utilizes it to monitor all relevant aspects of the project to ensure that delays are realized early to minimize cost, efficiency is maximized and risk is effectively managed. Through the use of Primavera products, RSPS's scheduling team can deliver the reports that delve deep into the issues affecting the project timeline and present that information in a clear, concise and wholly relevant fashion.

Lastly, RSPS also places a great emphasis on its Weekly Executive Summaries and Monthly Project Schedule Narratives. Through the use of the Weekly Executive Summary, RSPS is able to provide a weekly account of issues affecting the critical path in an extremely brief fashion along with a report of the project's end date at that week. As part of the official Project Record, the Weekly Executive Summary provides an excellent accounting of time along for the duration of the project. RSPS's Monthly Schedule Narratives are designed to highlight the critical aspects of the project schedule and to summarize this data in an easy to read format for clarity, brevity and relevance. These Monthly Narratives include separate and distinct sections for Milestone Summary, Critical Path Reports, as well as detailed descriptions of changes from the previous month's schedule. Along with this static data, these narratives include sections whereby RSPS uses multiple levels of expertise to develop a concise analysis on potential problems to the project. This serves as a type of "early warning" system that gives greater flexibility to the project team to develop innovative solutions to managing delays and risk.

RSPS Schedule Narratives were developed from its extensive Claims background and as a result all relevant information necessary to ensure that project risk is effectively managed has been included in these narratives. Examples of these items include the section in the Weekly Executive Summary for "Potential Problems" where potential delays are identified weekly as a result of analysis from the project team. The Monthly Schedule Narrative also uses RSPS's multi-layered analysis and review process to identify risk and delays to help identify problems early. The identification of potential problems early is crucial to mitigating the impact of Project delays and has been integral in the many successes that RSPS has had on projects of similar scope.

Lastly, the RSPS team is familiar with the various contract delivery methods (design-bid-build, design-build, and construction manager at risk); experience developing conceptual schedules for prospective and new projects. Schedule validation during stages of design, including schedule changes associated with cost trends is critical to identifying and managing early risk. Team deep experience in creating what-if type schedules to evaluate different procurement strategies, including alternative contracting methods. RSPS focuses on creating and maintaining the master schedule that integrates all project schedules; identify linkages, gaps, float, logic relationships, dependencies between tasks and projects. Risk analysis is performed routinely against all activities and to assist with project closeout.



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9205 West Russell Road, Suite 240,

Las Vegas, NV. 89148

+1 (702)-793-4300

www.rock-solid-solutions.com

raquelfloyd@rock-solid-solutions.com